

# Better Together

## Transforming Global Health Sciences

In today's dynamic digital marketplace, Life Sciences and Med-Tech providers need robust, scalable, and flexible solutions to stay competitive and drive growth. Developing and implementing these solutions is a team effort.

So join a winning team! While **Spryker** provides cutting-edge commerce technology, **SkillNet** has the expert guidance and tailored implementation needed to turn health sciences ideas into reality.

Together, Spryker and SkillNet offer more than a solution: we offer **your** solution.



### **SkillNet**—Makers of Modern Commerce

A global consulting, advisory, and system integration firm with over 500 commerce experts and a global reach, SkillNet has worked with upwards of 150 brands on their successful digital transformation. SkillNet is a trusted partner across a range of industries including Life Sciences and MedTech—and a trusted Spryker implementation partner, too.

### **Spryker**—New Industry Standard

With customer expectations higher than ever and innovation accelerating at break-neck speed, Spryker unlocks new avenues for growth and profitability to keep your brand at the forefront of digital commerce. The window to lead is closing. Companies who act now will shape the future of B2B commerce—everyone else will be playing catch-up.

### **MedTech case study: Labcorp, SkillNet & Spryker = single platform solution**

Working with SkillNet and Spryker, \$20b Fortune 500 company Labcorp **increased customer satisfaction**, **improved efficiency**, and **lowered cost-of-sales**. The operator of clinical laboratory networks used a joint SkillNet-Spryker solution to create a centralized buying experience for its multiple brands, simplifying order management with a best-in-class self-service experience on a single platform – and decreasing its outlay in processing each order.

Thanks to Spryker's ability to manage multiple brands, deploy robust order management even for complex workflows, and B2B integration focus, with SkillNet support, Labcorp was able to design and implement a scalable solution able to expand in line with its 5-year growth plan.

“Spryker pairs its flexible technology with a robust industry-centric team of services experts to guide clients through solutioning, operating, and expanding the use of the software [...] has a good partner ecosystem that helps it solve clients' complex problems.”

– Joe Cicman, Forrester

**GET YOUR SOLUTION**